Director, Corporate Development (Health Portfolio)

Genome Canada is a not-for-profit organization, funded by the Government of Canada, that acts as a catalyst for developing and applying genomics and genomic-based technologies to create economic and social benefits for Canadians. We connect ideas and people across public and private sectors to find new uses for genomics, invest in large-scale science and technology to fuel innovation, and translate discoveries into solutions across key sectors of national importance. Key sectors include health, agriculture and agri-food, forestry, fisheries and aquaculture, the environment, energy and mining.

As part of its new Strategic Vision Genome Canada will begin to fund mission-driven research, which will focus on large, complex societal challenges across three domains: health, food & agriculture and natural resources and the environment. In 2018, Genome Canada launched its first health mission – “All for One”. “All for One” is a pilot project aimed at improving the health and wellness of Canadians with serious genetic conditions by enabling access to a timely and accurate genomic-based diagnosis. It will lay the foundation for precision health in Canada. Future missions will be defined by consultation with key stakeholders, including the six regional Genome Centres.

We are currently recruiting for a Director, Corporate Development (Health Portfolio). Reporting to the Executive Vice President, Corporate Development, this position will play an instrumental role in strategic activities and partnerships and contribute to securing funding for genomics research both nationally and internationally in the health domain. Key responsibilities focused in the health domain include:

- Continuous environmental scanning of opportunities and programs to assess and identify emerging areas for investment and potential partnership opportunities
- Establish processes and approaches for developing potential missions
- Develop and execute a comprehensive strategy to advance new and ongoing missions
- Direct, oversee, and act as the main point of contact for advisory groups, subcommittees, forums, and partnerships associated with missions
- Work with the Programs department to develop and launch related funding opportunities
- Build strong, collaborative relationships with regional Genome Centres
- Foster stakeholder engagement, in the public and private sector, to strengthen and leverage Genome Canada’s investments
- Engage with key external stakeholders on related policy, regulatory and scientific issues while assessing the impact on Genome Canada initiatives and how to address them
- Participate in conferences, stakeholder meetings, and workshops to represent Genome Canada
- Act as an authoritative resource and provide strategic advice to the EVP of Corporate Development
- Provide and prepare input on planning, budgeting, and reporting related to corporate development activities to ensure full integration into Genome Canada’s business strategy.
Key Competencies

- Strategic thinker and innovator
- Excellent interpersonal skills and proven ability to build and foster strong, strategic professional relationships
- Consensus builder, able to work within a collegial and dynamic team environment
- Tact and diplomacy
- Strong project management skills

Qualifications & Experience

- A graduate degree in life sciences with knowledge of genomics and its role in human health or an acceptable combination of relevant education and experience
- A minimum of 10 years of relevant and progressive work experience
- A good understanding of the healthcare systems and research communities in Canada and the challenges they face
- Knowledge of the specific concerns and constraints of dealing with healthcare data
- A proven track record of establishing successful strategic alliances and productive partnerships and networks in the public and private sectors
- Proactive and can work with minimal supervision
- Exceptional communication skills with an ability to describe complex scientific concepts in easily understood lay language
- Excellent oral and written communication skills in English and French are essential

Application Process

To apply, forward your covering letter and resume (as one document) with the subject heading “Director, Corporate Development (Health Portfolio)” in the subject line to HR@genomescanada.ca. Please entitle your resume attachment with your first and last name. Closing date for priority selection is May 18, 2020, however we will continue to accept resumes after this date until the position is filled.

Individual accommodations due to a disability are available upon request for candidates taking part in all aspects of the selection process. All qualified applicants will receive consideration for employment without regard to age, race, religion, ethnicity, gender, disability, citizenship status, marital status, actual or perceived sexual orientation.

Genome Canada is committed to creating an inclusive environment and building a team that represents a variety of backgrounds, perspectives, and skills. We value diversity and recognize that experience comes in many forms and skills are transferable. Please view this description as a general overview, but not a mandatory comprehensive list. If you feel passionate about our efforts and believe that you have the skills to contribute and lead in this role, apply!