



GenomeCanada

Director, Corporate Development

Genome Canada is a not-for-profit organization, funded by the Government of Canada that aims to harness the transformative power of genomics for the benefit of all Canadians. We connect ideas and people across public and private sectors to find new uses for genomics, invest in large-scale science and technology to fuel innovation, and translate discoveries into solutions across key sectors of national importance, including health, agriculture and agri-food, forestry, fisheries and aquaculture, energy, mining and the environment. For more information on Genome Canada and the six regional Genome Centres, visit www.genomecanada.ca

Genome Canada is currently recruiting for a **Director of Corporate Development**, based in **Ottawa**, Ontario. This position plays an instrumental role in strategic activities and partnerships and contributes to securing funding for genomics research both nationally and internationally. Key responsibilities include:

- Continuous environmental scanning of opportunities and programs to assess and identify emerging areas for investment and potential partnership opportunities
- Fostering stakeholder engagement, in the public and private sector, to strengthen and leverage Genome Canada's investments.
- Engaging with key external stakeholders on related policy, regulatory and scientific issues while assessing the impact on Genome Canada initiatives and how to address them
- Supporting the Science and Industry Advisory Committee (SIAC) in their role as advisors to the Board of Directors
- Participating in external activities such as conferences, stakeholder meetings and workshops to represent Genome Canada.

As the ideal candidate, you will have a university degree in life sciences, knowledge of genomics, business/relationship management skills and at least 10 years of relevant work experience with a proven track record of establishing successful strategic alliances and productive partnerships and networks in the public and private sectors. Strong interpersonal, oral and written communication skills are essential along with excellent organizational, analytical, and administrative skills. The ability to communicate fluently in both English and French is preferred.

Application Process

To apply, forward your covering letter and resume (as one document) with the subject heading "Director, Corporate Development" in the subject line to HR@genomecanada.ca. Please entitle your resume attachment with your first and last name. Closing date for priority selection is November 29, 2019 however we will continue to accept resumes after this date until the position is filled.

Individual accommodations due to a disability are available upon requests for candidates taking part in all aspects of the selection process.

All qualified applicants will receive consideration for employment without regard to age, race, religion, ethnicity, gender, disability, citizenship status, marital status, actual or perceived sexual orientation.

Genome Canada is committed to creating an inclusive environment and building a team that represents a variety of backgrounds, perspectives, and skills. We value diversity and recognize that experience comes in many forms and skills are transferable. Please view this description as a general overview, but not a mandatory comprehensive list. If you feel passionate about our efforts and believe that you have the skills to contribute and lead in this role, apply!

We thank all interested parties; however, only those applicants under consideration will be contacted.